

TENDER DATA

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| Project title: | Appointment of a Service Provider to render Mast Replacement Services at the Port Elizabeth OC. |
| Bid no: | SENT-040-2023-24 |

1. BACKGROUND

Sentech is a state-owned company and is the largest broadcasting signal distributor in South Africa. Sentech is a licensed Electronic Communications Network Service provider in South Africa. It currently operates many telecommunication networks for Satellite, Television, Radio, Internet and more. As such, Sentech is a global enabler of broadcasting and digital content delivery.

Mast structures, buildings, fencing and access roads on high sites are one of Sentech's most valuable assets. Preventative maintenance of these assets is a necessary activity and is done in accordance with Sentech's maintenance policy or SOP's. The purpose of maintaining these assets is to provide a long-life span period for these assets, and also protecting the image of Sentech in future.

Without a proper or outlined preventative maintenance plan, these assets can end up deteriorating or collapsing due to non-maintenance and thus becoming a danger to Sentech employees, facility sharers or third parties.

It is therefore Sentech's intention to appoint an experienced service provider to render mast replacement services at Port Elizabeth OC.

2. SUBMISSION OF BIDS and CLOSING

This Bid closes at the stipulated date and time as stated in SBD 1 Notice and Invitation to Bid. Bids must be submitted by hand to the Bid Administrator at SENTECH, Octave Road, Radiokop Ext 3, Honeydew, Johannesburg.

Bidders that choose to submit their bid documents before the closing date and time may do so during working hours only (08:30-15:30).

It is the Bidder's responsibility to ensure that their bid submissions reach the Bid Administrator before the bid closing time as no late submissions will be accepted.

Telegraphic, telephonic, telex, facsimile, e-mail and late Bids will not be accepted. Proposals may be opened in public. Bidders will be advised of the outcome by letter, facsimile or e-mail.

This is a two-envelope system for Bid Evaluation. Bidders must submit their proposal and all supporting documentation in a sealed envelope, clearly marked as follows:

Envelope One "Original Technical Proposal" and one "Copy of Technical Proposal" together with a soft copy in PDF format of an electronic medium e.g. USB etc. The soft copy will consist of a single PDF document containing the complete response. The envelope must contain all information and documents relating to the Bid. (Refer to list of returnable documents).

No Financial Information must be included in Envelope 1.

Envelope Two "Original Financial Proposal" (Contract Date and Pricing schedule/schedule of rates as applicable) together with 1 copy of "Financial Proposal" together with a soft copy in PDF format of an electronic medium e.g. Compact Disk (CD), USB etc. The soft copy will consist of a single PDF document containing the complete Financial Proposal.

Bidders are required to place the sealed **Envelope 1** together **with** the sealed **Envelope 2** into one sealed envelope or container. The sealed envelope or container must be marked with the following information:

- **For Attention**
- **HEAD OF SUPPLY CHAIN MANAGEMENT**
- **BID REFERENCE NO: ##**
- **TECHNICAL AND FINANCIAL PROPOSALS**
- **INSERT CLOSING DATE AND TIME**
- **BIDDER'S NAME AND ADDRESS**

Bidders that combine their Technical Proposal with the Financial Proposal (or any financial information) will be automatically disqualified and not be evaluated further.

The financial proposal will only be opened and evaluated should the technical proposal be found to be responsive, being that the technical proposal has met the minimum technical evaluation criteria that are set out in the Bid Documents.

The Bidders shall insert a table of contents and bind (ring bind or similar method) the proposal documents and verify the page numbers, as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Bidders are required to complete and sign all the returnable documentation (refer to list of returnable documents) and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Late submissions will not be considered.

3. SIGN AND INITIAL

Bidders are required to complete and sign the Bid Forms where required and initial the bottom of all pages, drawings and brochures which are included in the submission as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Only original signatures will be accepted.

4. COMPLETION OF BID DOCUMENTS

Bidders must ensure that they complete all sections of the Bid Documents as per the requirements in the Bid.

Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.

5. COSTS OF PREPARING THE BID SUBMISSION

Bidders shall bare all costs associated with the preparation and submission of the proposals. Sentech shall under no circumstances be held responsible or liable for any costs incurred during the bidding process.

6. ADMINISTRATIVE RESPONSIVENESS CRITERIA

Bidders are required to ensure that they meet all the Administrative Responsiveness Criteria.

7. BBBEE CODES AT SENTECH

Sentech complies with the codes of good practice as prescribed by the DTI, to advance Broad Based Black Economic Empowerment.

8. SUBCONTRACTING AS A CONDITION OF BID

The successful Bidder must subcontract a minimum of _____% of the value of the contract to _____ (specify the designated group targeted).

9. TRANSFORMATION PLAN

A transformation plan is a record of activities an entity intends to undertake to improve its BBBEE Level through Ownership, Management and Control; Skills Development; Enterprise and Supplier Development and Socio-Economic Development.

Sentech reserves the right to request a BBBEE transformation plan with clearly defined timelines and milestones if the recommended Bidder does not meet Sentech's transformation goals. These milestones must be achieved over the term of the contract. This transformation plan must be submitted within 10 working days from the written request, failing which Sentech reserves the right to withdraw its appointment of the preferred recommended Bidder.

10. LOCAL PRODUCTION AND CONTENT

In the case of designated sectors, where in the award of Bids, local production and content is of critical importance, such Bids will contain a specific bidding condition that only locally produced goods, services or works or locally manufactured goods, with a stipulated minimum threshold for local production and content will be considered.

| | | |
|--|-----|----|
| Does this requirement fall under any designated sector as prescribed by the DTI? | Yes | No |
| If yes, specify the sector | | |
| Specify minimum threshold applicable | | |

***Bidders must fill in the SBD6.2 for Local Content and Production**

11. EVALUATION CRITERIA

The evaluation criteria are stipulated in 18 below. It is the Bidder's responsibility to ensure that it has responded to the evaluation criteria. Failure to meet the evaluation criteria will result in the Bidder not being evaluated further. Bidders must ensure that they have included all supporting documentation required to support their response to the Bid.

12. AWARD OF BID/S

Sentech may appoint one or more suppliers, in whole or in part, or not appoint any supplier/s at all, and/or cancel the bid in its entirety, at Sentech's sole and exclusive discretion, in order to satisfy various needs which may be identified, and to manage certain risks associated with the supply of goods or services specified in respect of the Bid.

13. BRIEFING SESSION

Should there be a compulsory briefing session for this Bid, Bidders must ensure that they attend the briefing session and sign the attendance register, as non-attendance or failure to sign the attendance register will automatically disqualify a Bidder from submitting a proposal for this Bid.

All questions raised by Bidders post the briefing session will be consolidated and shared with all Bidders at least seven (7) calendar days prior to closing.

14. CLARIFICATION

Enquiries related to Bid documents may be addressed to the Bid Administrator and Supply Chain Official as stated in SBD 1 Notice and Invitation to Bid.

15. BID EVALUATION METHOD

This Bid will be evaluated as described in the table below.

| | |
|--|---|
| <p>An 80/20 system will be followed for Technical and Price offer</p> | <ol style="list-style-type: none"> <p>1. Stage 1 – Administrative Responsiveness Evaluation</p> <p>All the Technical Proposals will be evaluated against the administrative responsiveness requirements as set out in the list of returnable documents.</p> <p>2. Stage 2 –Technical Evaluation</p> <p><u>Mandatory Evaluation Criteria</u></p> <p>Proposals that are administratively responsive will be evaluated against the Mandatory Evaluation Criteria set out in Section 12. Bidders must COMPLY with ALL Mandatory Evaluation Criteria. Bidders who fail to comply with all mandatory criteria will not be evaluated further.</p> <p><u>Functional Evaluation Criteria</u></p> <p>Proposals that are responsive and comply with the mandatory evaluation criteria will be evaluated against the Functional Evaluation Criteria set out in Section 18.2. Bidders must score 57 points (or more) out of a total 65 points available in the Functional evaluation criteria to qualify for further evaluation... Bidders who fail to obtain the minimum point's score of 57 points or more will also not be evaluated further.</p> <p>3. Stage 3 – Risk Assessment</p> <p>Bidders who qualify for further evaluation in stage 2 may undergo a further risk assessment. Bidders that have qualified on the basis of achieving the required evaluation score may still be disqualified from being evaluated further should the risk assessment so warrant or there are compelling and justifiable reasons to disqualify a bidder. The risk assessment will be based on any identified risks that arise out of the bidder's responses and any other risks that Sentech may identify. A physical visit and survey of the bidder's premises may be requested, as deemed necessary. Bidders that qualify based on the risk assessment will qualify for further evaluation.</p> <p>4. Price and Preference</p> <p>Financial Proposals for Qualifying Bidders will be opened and evaluated. Bidder's financial offers and BEE certificates will be ranked according to price and preference points from the highest number of points to the lowest.</p> <p>Financial Proposals for Qualifying Bidders will be opened and evaluated. Bidder's financial offers and BEE certificates will be ranked according to price and preference points from the highest number of points to the lowest.</p> |
|--|---|

16. ADMINISTRATIVE RESPONSIVENESS REQUIREMENTS

To be administratively responsive, Bidders must ensure that they meet all the below mentioned criteria. Bidders that do not meet all the below mentioned criteria may not qualify to be awarded the Bid. Sentech reserves its rights in respect of the below criteria.

- Complete and return all documentation stipulated in the LIST OF RETURNABLE DOCUMENTS.
- All correspondence must be in English.
- Bidders must fill in all sections of this document (where applicable).
- **BLACK INK** must be used when completing the Bid documents.
- Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.
- All corrections must be initialled. The use of corrective fluid is strictly prohibited.
- Bidders are required to fill in and sign the Bid Forms and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.
- Bidders must complete an attendance register at each compulsory site meeting attended.
- Appointment of a Bidder will be subject to signing, declaration and submission of SBD 1, 3.1, 3.2, 3.3, 4, 5, 6, 1, 6.2 8, and 9 depending on applicability.
- Complete and sign the Contract Data.
- Should this be a 2 envelope or 2 stage system, Bidders **MUST** separate the technical proposal from their financial proposal. The technical and financial proposals must be placed in two separate sealed envelopes.

16.1 AUTOMATIC DISQUALIFICATION

Sentech reserves the right to automatically disqualify Bidders from being awarded this Bid. The following will lead to automatic disqualification:

- Failure to submit a financial proposal, if required.
- The Bidder is or has been involved in any act of corruption or fraud or bribery or collusion or attempt to influence any employee of Sentech to award this Bid or any other Bid to it.

17. TECHNICAL RESPONSIVENESS COMPLIANCE

The Technical Evaluation will encompass evaluation of:

- Mandatory Criteria
- Functional / Technical Criteria

18. TECHNICAL EVALUATION CRITERIA

18.1 Mandatory Eligibility Criteria

The following criteria are mandatory to ALL BIDDERS:

Table 3:

| Mandatory Eligibility Criteria | Compliant (Indicate Yes or No) | Reference documentation |
|--|--------------------------------------|---|
| 2SL CIDB Grading | | <ul style="list-style-type: none"> Valid Certificate or provide CRS number |
| Mast Climbing Training & Rescue OR Tower Climber & Rescue <i>(Valid Climbing Certificates for at least two team members working at heights)</i> Refer to Table 8 | | <ul style="list-style-type: none"> Valid Climbing Certificate |
| Letter of Good Standing from The Department of Labour (DOL) OR The Federated Employer's Mutual (FEM) OR The Rand Mutual Assurance Company Limited (RMA) | | <ul style="list-style-type: none"> (Valid letter from relevant Authority) |

NOTE: Bidders that do not comply with all the above criteria will not be evaluated further.

18.2 Functional Criteria

Bidders must supply proof of their capability and capacity to do the required work. Bidders will score points as indicated in the table below, based on proof supplied on the minimum criteria.

Please note some of the points allocation will be on the sliding scale whereby X-represents variables submitted by the bidder.

Table 4:

| Functionality criteria | Proof Required | Points |
|--|--|-----------|
| 1. Overall experience: Company must provide project names of Structural Towers/Mast Construction projects that are 30m and above in height. Fill in Table 9: (Attach Completion Certificates) Number of projects 0 Projects.....0 1-3 Projects.....1 4-6 Projects5 7-9 Projects.....10 Greater than 1015 | Complete table 9 and submit Completion Certificate | 15 |

| Functionality criteria | Proof Required | Points |
|--|---|-----------|
| 2. Track record: Company must supply references/affidavit of similar listed projects completed comparable to Sentech requirements. Attach proof of testimonial or reference letters with company letterheads or signed affidavit. No emails or fax will be accepted. 0 Reference.....0 1 -3 Reference.....1 4-6 Reference.....5 Greater than 7 References..... 10 | Attach testimonial letters OR Affidavit | 10 |
| 3. Experience of Key Personnel Bidders to attach CVs for Professional Registered Project Manager registered with SACMP and has number years of experience in the construction of Structural Steel Mast/Towers Project Manager with 9 years and more experience.....10 points Project Manager with 5-8 years of experience..... 5 points Foreman with 1-4 years of experience1 point Foreman with less than 1 years of experience.....0 point | Attach CV & Valid SACMP Certificate to be attached. | 10 |
| 4. Experience of Key Personnel Bidders to attach CVs for Professional Registered Safety Officer registered with SACMP and has number years of experience in the construction of Structural Steel Mast/Towers Registered as Safety Manager10 points Registered as a Safety Officer..... 5 points Safety Officer Not Registered.....0 point | Attach CV & Valid SACMP Certificate to be attached | 10 |
| 5. Experience of Key Personnel Bidders to attach CVs for site foreman with number years of experience in the construction of Structural Steel Mast/Towers Foreman/Supervisor with 8 years and more experience10 points Foreman with 3-4 years of experience..... 5 points Foreman with 1-2 years of experience1 points Foreman with less than 1 years of experience.....0 points | Attach CV | 10 |

| Functionality criteria | Proof Required | Points |
|--|---------------------------------|-----------|
| 6. Construction Program Project program with realistic time frames, key tasks clearly defined and critical path depicted. (The program may be presented in any format) Points will be allocated as per sliding scale Project timeline from appointment to completion Sliding scale. $\{(28-x)/(28-24)*10\}$ <i>x = proposed timelines in weeks.</i> <i>Base duration of 24 weeks and max duration of 28 weeks</i> <i>Project program showing 24 weeks completion 24 weeks = 10</i> <i>Project program showing 28 =5</i> <i>Project Program showing above 28 weeks equals 0</i> | Program of works to be attached | 10 |
| Total Points: | | 65 Points |

Total minimum qualifying functional score is 57 points.

19. RISK ASSESSMENT (Stage 5)- **Applicable**

All bids that meet the minimum qualifying score for technical evaluation may undergo a risk assessment based on the following framework:

- Any aspects that emanate from the bidders' individual responses
- Any information received from past references
- Site Visit of similar work done
- Assessment of Financial Statements

Sentech may disqualify bidders based on the outcome of the risk assessment.

20. Evaluation of Price and Preference

This Bid will be evaluated on a points system based on weighted average score for Price and Preference as per Preferential Procurement Framework Act of 2000 (Act 5 of 2000).

21. Preference Point allocation – 80/20

| Price / Preference | Weighting percentage |
|--------------------------|----------------------|
| Preference: | 20% |
| Price: | 80 % |
| Total must equal: | 100% |

Sentech will award preference points as follows:

| Goal | Points | Evidence required |
|--|-----------|---|
| Historically disadvantaged by unfair discrimination on the basis of Race | 10 | A valid BBBEE Certificate showing at least 51% black ownership |
| | 5 | A valid BBBEE Certificate showing at least 25.1 – 50% black ownership |
| | 3 | Black owned company showing at least 5 – 25% black ownership |
| | 0 | Below 5% |
| Historically disadvantaged by unfair discrimination on the basis of Gender (women) | 8 | A valid BBBEE Certificate showing at least 51% women ownership |
| | 4 | A valid BBBEE Certificate showing at least 25.1 – 50% women ownership |
| | 2 | A valid BBBEE Certificate showing at least 5-25% women ownership |
| | 0 | A valid BBBEE Certificate showing at less than 5% women ownership |
| Historically disadvantaged by unfair discrimination on the basis of disability | 2 | A doctor's note confirming disability |
| Total Points | 20 | |

22. Price Calculation 80/20

The following formula will be used to calculate the points for price.

$$P_s = 80 \left[\frac{1 - (P_t - P_{min})}{P_{min}} \right]$$

Where:

| | | |
|-----------|---|--|
| P_s | = | Points scored for price of bid under consideration |
| P_t | = | Rand value of bid under consideration |
| P_{min} | = | Rand value of lowest acceptable bid |

22. Declaration of Authority

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise, confirms that the contents of this Bid Data is understood and all requirements will be adhered to.

| | | | |
|----------------|-----------|------|-------------|
| | | | |
| Name of Bidder | Signature | Date | Designation |

TABLE 8: Mast Climbing Training & Rescue OR Tower Climber & Rescue

List of Team members working at heights with Valid Climbing Certificates

| Name and Surname | | Designation | Valid Certificate Y/N |
|------------------|--|-------------|--------------------------|
| 1 | | | |
| 2 | | | |
| 3 | | | |
| 4 | | | |
| 5 | | | |

TABLE 9: REFERENCES

Please complete the customer reference table and attach reference letters.

| Customer | | Name of the Project | Contractual commencement date | Contractual completion date |
|-----------------|--|----------------------------|--------------------------------------|------------------------------------|
| 1 | | | | |
| 2 | | | | |
| 3 | | | | |
| 4 | | | | |
| 5 | | | | |

| | | |
|-------------------------|------------------|-------------|
| | | |
| Name of Tenderer | Signature | Date |